

## Kuldeep Sharma

Kuldeep Sharma is a founder director of Suruchi Consultants and has been active in dairy entrepreneurship development for last 25 years. He has rich experience in research, plant designing implementation, advisory, due diligence, training, community development in dairy industry.



## About Suruchi Consultants

For last 25 years Suruchi is one of the most competent dairy plant project management and integration service provider from 1000 lpd to 200000 lpd in India and SAARC region. Suruchi offers wide range of high value addition portfolio including Market milk, UHT in pouches, Yogurt, Lassi, Buttermilk, Panir, Sterilized flavored milk, cheese, processed cheese, cream, butter and ghee. Suruchi also has launched its dairy farming support division in 2011 and is providing training, designing and prefeasibility services to farms from 100-500 animals. It offers mini dairy solution to these farms for value addition.

### Investments

One day program Rs. 8750.00 and Rs 15500.00 for both days (incl of GST @18%)  
Both days program is must for setting up

|                         |                                      |
|-------------------------|--------------------------------------|
| <b>Name of the Bank</b> | <b>HDFC Bank<br/>Sector-16 Noida</b> |
| <b>Account Details</b>  | <b>Suruchi<br/>Consultants,</b>      |
| <b>Current A/C No.</b>  | <b>50200007888583</b>                |
| <b>IFSCI CODE</b>       | <b>HDFC0001351</b>                   |

### Organization

Suruchi Consultants

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Think Dairy



7 Steps in setting up your dream  
integrated dairy project

Level 1

2017



Suruchi Consultants Presents:

51st Dairy Entrepreneurship  
Development Program

30th & 31st October, 2017

Academy of Dairy Skill Development (ADSKiD)  
Suruchi Consultants

C-49 Sector- 65 Noida (U.P) -201307

## Setting up a Dairy Farm October 30th, 2017

| Time            | Session   |
|-----------------|---|
| 8.30 AM-9.00 AM | Registration and Networking                     |
| 9.00-10.30 AM   | Introduction to Dairy Entrepreneurship in India |
| 10.30 -10.45 AM | Tea and networking                              |
| 10.45-12.00 PM  | Step 1 Animal Selection                         |
| 12.00-13.00 PM  | Step 2 Infrastructure Development               |
| 13.00-13.45 PM  | Lunch   |
| 13.45-14.45 PM  | Step 3 Technology Selection                     |
| 14.45-15.30 PM  | Step 4 Feed and Fodder                          |
| 15.30-15.45 PM  | Tea and networking                              |
| 15.45-16.00 PM  | Step 5 Breeding and Health                      |
| 16.00-16.15 PM  | Step 6 Manpower requirements                    |
| 16.15-17.00 PM  | Step 7 Costing and Profitability                |
| 17.00-17.15 PM  | Certificate distribution                        |

### Dairy farm industry in India

*India has 75 million small farms with 1-2 animals each . Less than 1 % farms are in 300 + cattle heads. There is a vast scope for 5000+ farms in 100-200 animal category.*



## Setting up Milk Processing Plant October 31st, 2017

| Time            | Session  |
|-----------------|--|
| 8.30 AM-9.00 AM | Registration and Networking                      |
| 9.00-10.30 AM   | Introduction to Dairy Entrepreneurship in India  |
| 10.30 -10.45 AM | Tea and networking                               |
| 10.45-12.00 PM  | Step 1 Raw milk Collection                       |
| 12.00-12.30 PM  | Step 2 Product Mix                               |
| 12.30-13.00 PM  | Step 3 Infrastructure and Statutory requirements |
| 13.00-13.45 PM  | Lunch  |
| 13.45-15.30 PM  | Step 4 Technology selection                      |
| 15.30-15.45 PM  | Tea and networking                               |
| 15.45-16.00 PM  | Step 5 Quality Assurance                         |
| 16.00-16.15 PM  | Step 6 Manpower requirements                     |
| 16.15-17.00 PM  | Step 7 Costing and Profitability                 |
| 17.00-17.15 PM  | Certificate distribution                         |

### Milk Processing Industry in India

*India has 1400 medium and large plants with a total processing capacity of around 140 mill ltrs per day. There is a vast scope for 5000 + mini dairy plants in small towns and cities.*

